



D&C
LEGAL SERVICES

*One Firm, One Vision
Across Jurisdictions*

Key People & Offices



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Introduction

D&C Legal Services

D&C Legal Services (the "Firm" or "D&C"), present our proposal for providing legal services. We welcome this opportunity you offered to us and look forward to working with you in the near future.

We are a team of lawyers, attorney at-law and legal consultants with backgrounds in all aspect of legal practice, from advisory, commercial and corporate advisory to litigation, arbitration, negotiation, and alternative mode of conflict resolution and who bring a wealth of experience to this project.

We have previously worked with various legal and natural persons either on corporate matter or even on litigation and representing local and multinational companies in court.

Working with various clients on a range of contentious engagements has given us a good understanding on your need, your methodology and your working approach to fulfill your need and provide you with a premium and professional service that can satisfy your requirements and provide you with the suitable service that can meet your expectations.

As a team, we bring a broad range of expertise, knowledge and understanding that enable us to fulfill the educational and professional requirements of this project.

Once you have had an opportunity to review our credentials, please do not hesitate to contact the undersigned if you have any questions or require any further information. We would be pleased to meet with you to discuss any aspects of our proposal and hope that we will have the opportunity both to do so, and to work together on this exciting mandate.

Yours sincerely,



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D&C Legal Services operate through various, separate and distinct legal entities that each specialized in his own legal field, and each legally qualified within it is own local jurisdictions. We have offices in Lebanon where the headquarter is located, Doha, Dubai, Abu Dhabi and Egypt.

Our lawyers have handled thousands of cases and legal consultation in many legal fields and our group has evolved to become one of the leading with a cross-border experience and a diversified team of specialized and qualified lawyers each one within his own local jurisdiction, the matter that consistently deliver the best results for our clients based on the specialization and the local experience of each of our lawyer.

D&C Legal Services renders a comprehensive array of legal services to businesses and individuals and our lawyers are determined to introduce higher standards of legal service in order to give the clients a renewed experience of satisfaction. D&C Legal Services understand the clients need for strategic legal services and provide useful solutions to their business matters.

We strive to maintain our reputation for excellence and are aware of the importance of dedicating special attention to ensuring that the qualifications of our lawyers and support staff are always of the highest standards, and that we always adopt best international practice.

Audience before local courts – is a unique strength that truly sets us apart from our competitors, more importantly, our core strength comes from our client's trust that is built on the quality of service that we offer. It's our business to find creative and commercial legal solutions whilst focusing on making the law work for you.

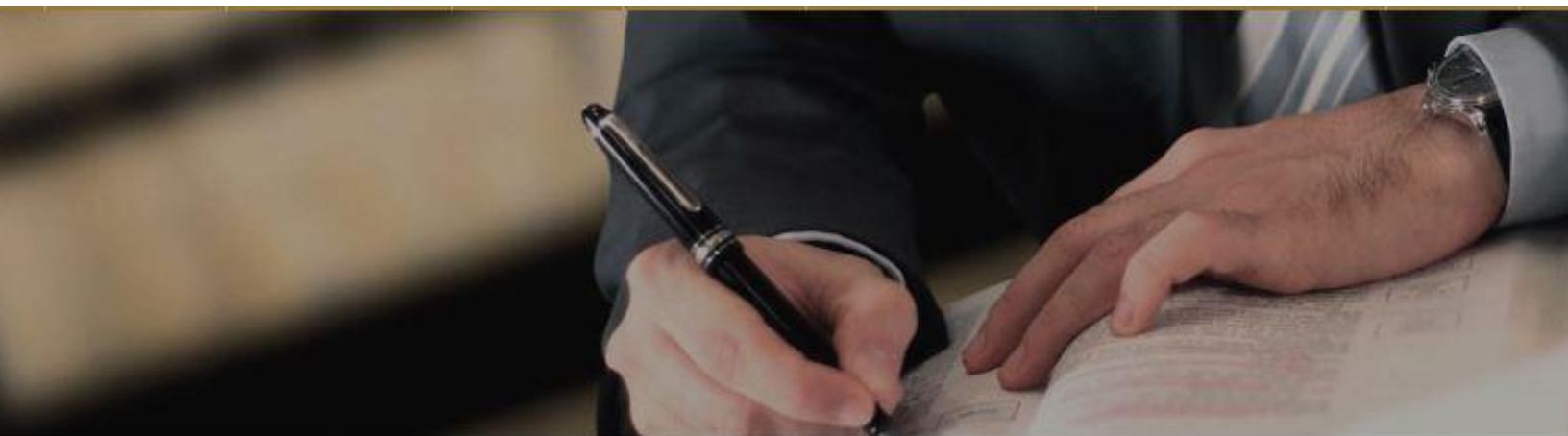


Practice Areas

- Revising laws and regulations
- Construction law and related services
- Government lobbying, liaison and consultation experience
- Major or complex contracts and projects (drafting and negotiating standard documentation)
- Corporate, corporate governance and commercial matters
- Dispute resolution
- Real estate and leasing
- Litigation
- Maritime & shipping law and related services
- International trade
- Employment & Labor Law
- Intellectual Property



- In addition to the above practice areas, D&C presents vast experience in:
 - Foreign Investment
 - Arbitration
 - Banking and Finance
 - Commercial Advisory
 - Construction and Infrastructure
 - FIDIC Corporate Governance
 - Corporate Structuring
 - Employment Financial
 - Services Insurance & Reinsurance
 - Intellectual Property
 - Merge And acquisition
 - Property
 - Regulation
 - International Trade and Customs
 - Maritime law
 - Franchise and Licensing
 - BOT
 - Engineering Consultancy



Offices & Experience



D&C has offices in Lebanon (Beirut, Tripoli), Qatar (Doha), UAE (Dubai, Abu Dhabi) and Egypt, as well as it has associates working for it in Jordan, Algeria and Morocco.

■ ■ Beirut – Lebanon Office:

Our Beirut office is established and managed by Maître Aurore Deeb licensed by the Beirut law bar under registration number 11926.

D&C Legal Services Beirut office serves clients in Beirut, Middle East and around the world. Lawyers in our Beirut office provide international legal advice to clients on mergers and acquisitions, private equity investments and capital markets. Other areas of involvement include project finance, bank finance, fund formation, international arbitration and anti-corruption compliance, Incorporation and Foreign Investment, International Trade and Customs, Maritime law, Insurance & Reinsurance, Tax Law, Labor Law, Franchise and Licensing, Corporate, Arbitration, Intellectual Property and Real estate.

Our lawyers have deep experience of legal issues affecting many industries, including automotive, chemicals, construction, consumer products, energy, fashion, financial services, health care, insurance, media, pharmaceuticals, and telecommunications

The lawyers in our Lebanon office work in coordination across the firm's platform to provide advice to clients in complex commercial civil and cross border transactions as corporate restructuring, and international commercial disputes and to assist national and international clients in establishing businesses throughout the Middle East, GCC, Meena region and Asia. The distinctive features of our legal services are combined with high partner involvement to make sure that all the services are provided with high international standard.

The Beirut Office's strong commitment to clients is equaled by our commitment to the community. We provide pro bono support and advice to major Lebanese non-profit organizations which are dedicated to serve humanity in two major sectors, anything related to Human right and any matter related to support Art and innovation.

Our core strength is our people and the diversity of their experience and local knowledge. Our reputation for excellence and regional experience extends beyond our network. But more importantly, our strength

comes from our client's trust that we will give them the quality of service that they deserve. It's our business to find creative and commercial legal solutions whilst focusing on making the law work for you.

Our Lebanon Office has gained the Jurislex Best Award and the Corporate INTL award as one of the best corporate law Firm, and was also been recognized by Jurislex Global network as the best practice Law firm in the field of Intellectual Property.

Beirut Office Experience:

- Managing the IP portfolio from registration, renewal, opposition, cancelation or counterfeiting case and acting on behalf of one of the leading international company who own more than 100, 000 Trademarks worldwide.
- Assisting and representing international and regional clients on corporate and commercial matters including matters of structures and governance, risks, as well drafting, reviewing on any type of corporate agreement as of Franchise, agency, distribution, financing, labor, partnership or any other commercial agreement.
- Advising and representing major insurance companies for an insurance claims and related civil cases that have exceeded 200 Million US Dollars.
- Advising and due diligence on M&A project and IPO for a merge of different realest company for a value that has exceed it 1.1 billion US Dollars.
- Advising on Real-estate investment fund in downtown Beirut for a value of 900 Million US Dollars.
- Advising on arbitration of a leading Japanese company for a value of 200 Million US\$ - Arbitration based on the ICC rules and Lebanese law.
- Negotiation, and mediation for a major conflict with an international company in the field of Gas and oil.
- Reviewing all the agreement and managing the restructuring of one of the leading retailer group in Lebanon and the Meena region.
- Advising on a complex, commercial real-estate dispute project and representing an international company against their main representative in the region.
- Due diligence and advising on the acquisition of one of the well-known companies for a value of 350 Million US Dollars.
- Establishing one of the leading joint Venture in the region related to many Luxury brands for a value that has been evaluated for 160 Million US Dollars.
- Representing Startup as well international companies and advise them on their day to day business and arranging for all their corporate and commercial transactions.

■ ■ Tripoli – Lebanon Office:

D&C Legal Services in Tripoli is licensed by Law bar of Tripoli and registered under the license Nb.001, originally the Firm has been established under the name Youssef Deeb Office.

D&C Legal Services has been providing Legal service to Clients for more than 55 years. We are proud to work with a diverse range of clients representing both the public and private sector in the region. Over the years we have advised, and continue to support, government, government-owned entities, local, regional and international companies, banks and financial institutions along with both international and regional law firms.

D&C Legal Services renders a comprehensive array of legal services either to governmental entities or multinational and national companies. We provide a wide range of legal services in many fields, such as: Incorporation and Foreign Investment, Banking and Finance, International Trade and Customs, Maritime law, Insurance & Reinsurance, Tax Law, Labor Law, Franchise and Licensing, Corporate, Arbitration, Intellectual Property and Real estate.

Our core strength is our people and the diversity of their experience and local knowledge. Our reputation for excellence and regional experience extends beyond our network. But more importantly, our strength comes from our client's trust that we will give them the quality of service that they deserve. It's our business to find creative and commercial legal solutions whilst focusing on making the law work for you.

Our extensive experience in law domain and our full understanding of the Lebanon market puts us in the best position to advise our client for the appropriate form of their business and to provide them with the premium solution to eliminate any legal obstacle. We work through a highly professional and qualified team of lawyers and attorneys who are specialized in different fields of law. They can work in several languages which allows us to communicate easily with national and international clients.

Tripoli Office Experience:

By way of a summary, it is worth mentioning that lawyers in our Tripoli office have advised on some of the largest and most prestigious projects in Lebanon, and below is an example which has been listed

as an example, without being limited to:

- Extensive experience in Real Estate Law, including representation in Mega Construction litigation in major cases and before courts and Arbitration.

- Represented in the case of the assassination of the Lebanese prime minister in front of the highest court of Lebanon.
- Advised numerous major real estate cases, some of them worth more than \$1Billion.
- Advising on a complex, civil ad commercial real-estate dispute project of more than a 1 million Sqm matter and a value of more than 800 Million US\$.
- Advising clients on corporate matters including matters of structures and governance, risks, growth and exit strategies, private equity, commercial negotiation strategies and commercialization strategies.
- Advising on the acquisition of one of the leading companies in the hotel business for over 1.1 billion.
- Advising on an International ICC Arbitration case between the Principal and the Distributor for the value of 300 Million US\$.
- Advising and due diligence on M&A project and IPO for a merge of 6 realest company for a value that has exceed it 3 billion US\$.
- Advised multimillion investment and property acquiring.
- Advised foreign investor on incorporation of real estate company, which included multi million loan agreement with the foreign bank.
- Representing clients in commercial agreements negotiation and drafting commercial agreements on clients' behalf including various type of agreements such as lease, sales, acquisition, supply, distribution, service agreements, etc.
- Representing clients in conflict resolution case before courts, governmental bodies, commercial arbitration courts and other institutions.

Doha – Qatar Office:

D&C Legal Services in Qatar is licensed by the Qatar Financial Center, our firm has handled thousands of cases and legal consultation in many legal fields throughout Qatar, the Middle East and Asia.

D&C Legal Services renders a comprehensive array of legal services either to governmental entities or multinational and national companies. We provide a wide range of legal services in many fields, such as: Incorporation and Foreign Investment, Banking and Finance, International Trade and Customs, Maritime law, Insurance & Reinsurance, Tax Law, Labor Law, Franchise and Licensing, Corporate, Arbitration, Intellectual Property and Real estate.

D&C Legal Services' extensive experience in law domain and our full understanding of the Qatari market puts us in the best position to advise our client for the appropriate form of their business and to provide them with the premium solution to eliminate any legal obstacle. We work through a highly professional and qualified team of lawyers and attorneys who are specialized in different fields of law. They can work in several languages which allows us to communicate easily with Qataris, and international clients. We spare no efforts in order to meet our client's expectation and to develop our client database ranging from the smallest private businesses to the biggest multinational foreign company in the world of business and trade.

Our Entire team in Doha has been here for a significant period of time and has a deep understanding of local law and the local regulatory and business environment. This, together with the knowledge and understanding gained from running Mega projects, enables us to deliver international best practice in a Qatar context.

Through our strong working relationships with key Qatar authorities, ministries and developers, we have developed not only an in-depth understanding of Qatar laws, customs, traditions, market conditions and issues but also understand the approach taken by our Qatar clients in the development and delivery of their projects and in their decision-making process.

Doha Office Experience:

By way of a summary, it is worth mentioning that lawyers in our Doha office have advised on some of the largest and most prestigious projects in Qatar, and below is an example which has been listed as an example without being limited to:

- Advising on banking and finance deal of 5.6 Billion US\$.
- Advising on mega construction project for 8 Billion US\$.
- Advising on Corporate matter (joint Venture) related to one of the biggest international automotive company (180 Million US \$)
- Advising and due diligence on M&A project and IPO for a merge of 6 realest company for a value that has exceed it 3 billion US \$
- Establishing one of the biggest Joint Venture in the Field of Gaz and oil between Oman and Qatar 1.2 Billion US \$
- Handling there structuring of the group form an LLC to a Holding Group.
- International arbitration case in front of the International Chamber of Commerce for one of the leading. Gaz and Oil company for 700 million US \$.
- Arbitration case in front of the Qatar chamber of Commerce for 180 Million Dollars .
- Advising on Major agency and distribution agreements for Multinational companies especially in the sector of Gas and oil, furniture, real-estate, cement, Iron, safety, battery, heavy equipment, automotive finance, investment
- Negotiation, and mediation for a conflict with an international company in the field of Gas and oil.
- ICC Arbitrations for a construction Company of 70 Million US \$.
- Represent one of the leading hotels in the world in an M&A transaction for the value 550 Million US\$.
- ICC Arbitration between an international company in the automotive sector against one of the distributors for a value of 30 Million US \$.

D&C Legal Services Proposed Team





Founder & Partner

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Attorney Profile

Mr. Youssef Deeb has nearly 55 years of experience as a practicing attorney, and corporate advisor. He counsels and represents regulated entities, public companies, boards, and individuals in all the Middle east and Meena region, and state investigations and examinations, corporate governance, compliance matters, and advised on drafting new laws and regulations.

He is founder of Youssef Deeb Law Firm and later D&C Legal Services, one of the most recognized international law firms in the Middle East countries. He has decades of experience in Real Estate, Corporate, Business, Commercial, M&A and IP Law. He represented international clients in high-profile litigation and arbitration cases, real estate transaction, banking, finance legal matters and investment issues, etc.

He has gained a vast experience that covers a broad range of industries, including technology, energy and energy services, manufacturing, and consumer/beverage products. He has represented many industry leaders in successful transactions, including M&A, advising on construction arbitration that exceed it the 100 million dollars and bank finance matter that exceed it the 4.9 Billion US\$.

He is frequently invited to speak at conferences on various aspects of law and has authored several articles that has been published in many international legal Journal.

He has founded D&C Legal Services that has been reliably recognized in various legal guides as one of the leading intentional law firm in the Middle east and the GGC region and has gain the Jurislex Best Award as one of the leading corporate and commercial Lawyer.

He has been elected for several time to be member of the Lebanese Law Bar and represented Lebanon in the Arab lawyer association.

Mr. Deeb also represented in the Litigation case of the assassination of Lebanese prime minister in front of the highest Lebanese court.

Education & Professional Membership

- Bachelor and master's degree in law in 1962
- Lebanese University – Faculty of Law
- Lebanon Law Bar
- International Bar association.
- International Trademark Association
- Member of the law draft and review comity of the law bar.
- Human rights Committee, Lebanon
- International Union of Lawyers, worldwide organization
- Member of the international Franchise lawyer association.
- Member of Jurislex exclusive Network and recognized as one of the leading corporate and commercial lawyers.

Experience

- Representing before courts in corporate and international commercial litigation, arbitration tribunals and public authorities and in the mediation proceedings including courts and arbitration cases before Lebanon and Qatar Chamber of Commerce and International Chamber of Commerce, etc.).
- Advice and representing in litigation, arbitration, and mediation proceedings related to trademarks, domain names, copyright, industrial designs and patents infringement for multinational brands and multinational clients.
- Represented in the case of the assassination of the Lebanese prime minister in front of the highest court of Lebanon.
- Advised on \$250 million investment in hotel for worldwide hotel chain.
- Advising one of the lading Kuwaiti group for a Mixed used and construction project of over 600 Million US\$.
- Advising on Arbitration case for one of the leading technology company for an amount of 300 Million US\$

- Advising on an ICC arbitration case for the breach of the agency agreement of one of the leading automotive company for 990 Million US\$.
- Advised finance agreement on behalf of real estate company with the bank for major construction project for over than 4.9 Billion US\$
- Represented in multi million worth investment dispute between real estate companies.
- Advised establishment of joint venture company which part of global network of real estate companies.
- Advised credit agreement with bank worth over \$3.3 Billion.
- Advised for years a gas and oil company from MENA region.
- Establishing one of the best Joint venture in the sector of Gaz and Oil between two major companies in Oman and Qatar.
- Establishing one of the leading joint venture in the power generator industry of the value of value of 320 Million US\$.
- Advising on the acquisition of one of the leading companies in the hotel business for over 1.1 billion.
- Advised several major company acquisitions, each of which was multi-million worth.
- Over more than 55 years Mr. Deeb has in his record thousands of prestigious cases and advises that vary in different field of law and related to many and various multinational clients.

Languages

- Arabic
- French



Managing Partner

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Attorney Profile

Mr. Richard Deeb is the Managing Partner, able to work in English French and Arabic, with very good experience in Middle East, Africa and Asia. Able to work on own initiative and as part of a team. Dedicated to handle any litigation, arbitration, mediation advising and drafting any agreements or any other legal documents.

Richard Deeb has a very good experience in business law, corporate law, companies, joint venture acquisition and especially in real-estate and Intellectual property and trademark law. Richard Deeb has gained both the Jurislex Best Award and the Corporate INTL award as one of the leading Corporate and Commercial lawyers, He was also been recognized by Jurislex Global network as Key Individual and the best practice Lawyer for hospitality and commercial.

He has represented clients in complex commercial litigation, with a focus on Corporate, Commercial and IP Aspect.

He is an advocate and arbitration law specialist. He works extensively across the Middle East, acting for governments and international corporations on complex commercial disputes under a variety of civil and common law systems.

Richard regularly advises clients across various industries on their commercial aspect compliance, policies and programs. Richard practice focused mainly on Joint venture, Commercial, Due diligence, corporate, Finance and intellectual property.

Richard is skilled in drafting expert legal opinions on complex issues and in support of both international and domestic arbitrations. Richard also regularly advises on various areas of law including litigious risks and avoidance. Richard also has experience in enforcement of foreign and domestic awards.

Richard career includes multiple representations of clients in complex commercial disputes and in commercial arbitration and has advised on multiple cross border transaction that have exceed 3.9 billion US\$.

In addition to organizing and speaking at conferences, Richard is also acting as a board member of the Lebanese Institute of Market study and in charge of all the regulatory compliance and legal matter.

Education

- Master 2 In Law University of Limoges (France)- Faculty of Law
- Master 1 In Law - Lebanese University Francophone Branch - Faculty of Law and Political Science.
- Member of the law bar in Lebanon.
- Member if the International Law Bar
- Member of the Intellectual Property association
- Member of the Human rights Committee in the Law bar in Lebanon.
- Member of the International Union of lawyers, worldwide organization.
- Member of the international Franchise lawyer association.
- Member of Jurislex exclusive Network and recognized as one of the leading corporate and commercial lawyers.

Experience

- Managing the Firm and acting for and advising for foreign investors and international conglomerates for all the corporate matter and businesses matter in the Middle East including but not limited to advising on the startups, incorporation structures, implications of available legal structures (e.g. ownership, financing and employment), foreign investment regulations, related transactions and establishment of branches and across various sectors such as telecommunication, retail, industrial, media and technology and other regulatory matters.
- Handling corporate litigation including arbitration or other kind of conflict resolution.

- Advising on banking and finance deal of 3,4 Billion US\$ for the construction of an entertainment city.
- Advising on one of the leading Joint Venture in the automotive industry and handling one of the major ICC arbitration that have exceed 300 Million US\$.
- Advising on mega construction and mixed used project of hotels and malls for 6 Billion US\$.
- Establishing one of the biggest Joint Venture in the Field of Gaz and oil between Oman and Qatar 250 Million US\$.
- Handling the restructuring of the group form an LLC to a Holding Group and arrange for all the due diligence for an Initial Public Offering.
- Arbitration case in front of the DIFC for 180 Million Dollars.
- Advising on arbitration case for one of leading technology company on the breach with one of their major distributors for the value of 400 Million US\$.
- Negotiation, and mediation for a conflict with an international company in the field of Gas and oil.
- Advising on a financing project of 1.2 billion US \$
- Arbitration case in front of the Qatar chamber of Commerce for 6.5 Million Dollars.
- Extensive experience in Licensing, franchising and distribution, transfer, acquisition and sale, sales representation and agency agreements teaming, joint venture and other commercial alliance agreements, relationships and outsourcing arrangements.
- Advising on finance deal with a UK leading bank over 100 Million Dollars.
- Advising on Corporate matter (Joint Venture) related to one of the biggest international automotive company.
- Advising on Major agency and distribution agreements for Multinational companies especially in the sector of Gas and oil, furniture, real-estate, cement, Iron, safety, battery, heavy equipment, automotive finance, investment...
- Negotiation, and mediation for a conflict with an international company in the field of Gas and oil.
- Drafting, reviewing, advising on major business and construction contract.
- Advising on finance deal with a UK leading bank over 100 Million Dollars.
- Establishing a Joint venture with one of the biggest companies in the field of gas and oil.

- Representing all the legal case in front of the court as well the arbitration in front of the Qatar Chamber of Commerce and International Chamber of Commerce.
- Handling all the construction contract and all the real estate matter of a leading construction company in the middle east.
- Advising on agreements with regard of cross-borders multinational transaction (in finance, investment and real-estate)
- Working with one of Major global technology group regarding a joint venture company in the Middle East.
- Handling one of the biggest joint venture in the Middle East related in the field of heavy equipment with a pioneer multinational company.
- Handling various legal case of multinational companies.
- Handling one of the biggest acquisition deals of a multinational company.

Languages

- Arabic: Native language.
- English: very good (Spoken, Read, and Written).
- French: very good (Spoken, Read, and Written).

Research, Article & Publication

- Politic and Diplomatic immunity
- Intellectual property and trademark law.
- Article about the real states law in Lebanon.
- Persons of International and environment law
- Conventions and treaties of environment law.
- Protection of the littoral and the environment (international and comparative law)
- Many other articles related to sociology and philosophy.



Senior Associate

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Attorney Profile

Ms. Aurore Deeb is an Attorney at Law from Qatar and she is Senior Associate at D&C Legal Services. She is specialized for representing clients before arbitration tribunal and courts, drafting commercial agreements and corporate documents and agreement.

Aurore has a vast experience in advising clients across all aspects of commercial, companies and Intellectual Property law.

Aurore has defended clients involved in the franchise, hotels hospitality, automotive components, foreign exchange, Retails and mega construction project. She has also advised clients involved in the energy and ecommerce sector as well as the banking, corporate banking, and pharmacy law.

Ms. Aurore is highly recommended for her ability to see to the core of a problem and explain issues simply; She continues to be endorsed by clients for qualities such as being very calm to deal with, being clear in how she expresses herself and doing so in a practical and accessible way.

She is known for assisting clients with all phases of the transaction lifecycle, ranging from strategic planning to structuring and negotiating complex arrangements, including advising on service performance, governance, pricing strategies, and compliance issues.

Ms. Aurore has extensive experience with IP transactional and advisory for cross border jurisdictions matters, including Intellectual property, patent sales, licensing/revenue share, portfolio management, and IP diligence in corporate transactions.

She advises regularly on brand protection, trademark application, prosecutions and registration, name clearance and IP acquisitions. She has extensive experience in commercial IP matters and has been involved in several contentious IP matters.

Her work often includes defending international companies in civil and criminal investigations. Outside of her trial work, Ms. Deeb represents clients in connection with investigations before government regulatory bodies, and regularly counsels clients regarding antitrust regulatory, and due-diligence in their mergers and acquisitions.

Aurore has gained the Jurislex Best Award and the Corporate INTL award as one of the best corporate lawyers, and she was also been recognized by Jurislex Global network as Key Individual and the best practice Lawyer for Intellectual Property.

Education & Professional Membership

- Master 2 In Law - Lebanese University Francophone Branch - Faculty of Law and Political Science.
- Member of the law bar in Lebanon.
- Member of the International Law Bar
- Member of the Intellectual Property association
- Member of the International Union of lawyers, worldwide organization.
- Member of the international Franchise lawyer association.
- Association of Arbitration lawyer.
- Member of the human rights comity
- Member of Jurislex International Network for the legal industry.

WORK EXPERIENCE:

- Advising on corporate legal matters such incorporation of companies and joint ventures, corporate financing and investment issues, mergers and acquisitions, due diligence projects, bankruptcy proceedings, shareholders agreements, etc., throughout the MENA region.
- Representing clients before court in litigation proceedings and before arbitration tribunal in arbitration proceedings. Representing clients before governmental bodies.
- Representing client before court in multimillion commercial litigation in Qatar.
- Managing the full IP portfolio of one of the biggest international retails (more than 50 thousand trademark).
- Advising and managing the due-diligence of one of the biggest acquisitions in the telecommunication sector for the value of 1 billion US\$.
- Advising on a major joint venture between 3 companies into 3 different jurisdictions in the automotive and the power generator industries.

- Advising real estate company on finance agreement with the bank to secure finances for major construction project in.
- Advising on major agency and distribution agreements for multinational company in the automotive sector.
- Advising as a member of due diligence team one of the biggest technology companies.
- Handling and advising on Arbitration Case in front of the DIFCC Dubai for 180 Million US\$
- Advising on a hotel acquisition for the value of 900 Million US\$
- Advising and assisting in all the process of the joint venture from the negotiation to the due diligence and the execution of a joint venture between two international companies in the automotive sectors.
- Advising on an International ICC Arbitration case between the Principal and the Distributor for the value of 300 Million US\$.
- Advising the borrower on a finance agreement of 3.9 billion for the development of a mega construction and mixed used project.
- Advising on ICC arbitration in relation to a finance agreement of 1.3 Billion US \$.
- Attended hearing in multi million commercial litigation on client's behalf part of legal team;
- Participated in merger and acquisition project in transportation sector.
- Represented client in administrative proceeding in major tax case.

LANGUAGES:

- Arabic (Native)
- English (Full professional proficiency)
- French (Full professional proficiency)
- Spanish (Full professional proficiency)



Senior Associate

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Attorney Profile

Mr. El Frangieh is an Attorney at Law and Senior Associate at D&C Legal Services, in the Middle East and all Arab countries, His area of specializations are litigation, arbitration, real estate, commercial agreements, corporate restructuring and IP law.

Recently he was selected as one of the top IP Litigators in the Middle East by the Jurislex Global Network as has been selected as a key individual in the intellectual property field.

He is a trial and arbitration lawyer, has over twenty-five years of experience handling complex commercial litigation and government matters both in the private and governmental sector. Mr.

Frangieh represents and provides counsel to multinational companies, corporate clients, individuals in government and internal investigations, in various are of law as civil litigation, information security, and securities enforcement proceedings.

Frangieh has expertise in developing global compliance and training programs for companies and handling due diligence in connection with Acquisition and other international commercial transaction.

In addition to his civil and corporate experience, Mr. El-Frangieh focuses on all areas of intellectual property and unfair competitive practices law, including patents, trade secrets, copyrights, and trademarks, with particular emphasis in computer and other technology-related industries.

Recently he was selected as one of the top IP Litigators in the Middle East by the Jurislex Global Network as has been selected ad a Key Individual in the intellectual property field.

Mr. El-Frangieh acts for clients in a wide range of international commercial disputes across a variety of sectors, including banking and financial services, Intellectual Property, Corporate Governance, franchise and agency law, energy and natural resources, and hospitality.

He advises major international corporations and financial institutions in areas such as: international Arbitration arising from cross-border transaction as well local representation for both movement and international clients.

He is skilled in drafting expert legal opinions on complex issues and in support of both international and domestic arbitrations. His career includes multiple representations of clients in complex commercial disputes and in commercial arbitration and has advised on multiple cross border transaction that have exceed 3.9 billion US\$.

El-Frangieh was Top ranked by Jurislex Global network for the year 2019 and, clients describe him as a well experienced lawyer with knowledge of all aspect of law.

EDUCATION:

- Master 1 In Law Faculty of Law and Political and Administrative Sciences, Lebanese University.
- Member of the law bar in Lebanon.
- Member if the International Law Bar
- Member of the Intellectual Property association
- Member of the human rights comity.
- Member of Jurislex International Network for the legal industry.
- Association of Arbitration lawyers.
- Qualified by Jurislex Global network.
- Association of Lebanese corporate lawyers

WORK EXPERIENCE:

- Advising clients on corporate matters including matters of structures and governance, risks, growth and exit strategies, private equity, commercial negotiation strategies and commercialization strategies.
- Has extensive experience in Intellectual Property Law, including representation in IP litigation in major cases and before courts in several countries.

- Advised numerous major real estate cases, some of them worth more than \$1Billion.
- Represented in landmark IP litigation case in Lebanon.
- Drafted complex commercial contract including several parties, worth more than \$15 million.
- Advising on ICC arbitration of 670 Million US \$
- Represented in multimillion damages litigation case.
- Advising on various corporate issues including company restructuring, bankruptcy issues, acquisitions, changing of company form, etc.
- Advising in numerous cross border transactions, investment issues, especially in relation to real estate and construction sector.
- Representing before courts, arbitration tribunals, public bodies, etc.
- Advised corporate restructuring of real estate company in Doha, Qatar.
- Advised multimillion cross border transactions between MENA countries.
- Advised real estate investment in International hotel chain.
- Significant real estate litigation experience.

LANGUAGES:

- Arabic (Native)
- English (Professional proficiency)
- French (Professional proficiency)



Associate

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E: nasser.messaïke@dc-ls.com

Attorney Profile

Mr. Messaike is an Associate at D&C Legal Services, Mr. Messaike is a talented lawyer, and has already the opportunity to cope and advise with some of the most delicate litigation, arbitration, real estate, commercial and corporate issues.

Mr. Messaike is focused and specializing himself in Corporate, Commercial, IP, Labor and Real Estate Law. He has extensive experience in providing legal opinions and conducting research tasks on different legal issues in mentioned fields of law.

He had opportunity to participate in various commercial and corporate projects where he assisted senior associates and partners on complex issues including corporate restructuring, mergers and acquisitions, joint venture establishment, variety of commercial agreements, etc.

He developed his IP and Real Estate Law practice by representing or being part of D&C Legal Services team for representation in landmark IP and Real Estate litigation. Moreover, he also attended court and arbitral tribunal hearings in civil, commercial and corporate litigation and arbitration proceedings.

He gained valuable experience in Banking, Finance and Investments Law where he advised or was member of advisory team on multimillion loan, credit, financing and investment agreements. He participated and advised on various cross border issues including transfer of capital and private equity issues.

His work is always punctual, detail-oriented and based on best practices in respected area of law.

EDUCATION:

- Master 1 In Law Faculty of Law, Lebanese University
- Bachelor's degree in law Faculty of Law, Lebanese University
- Member if the International Lawyer association
- Member of the Intellectual Property association
- Member of the human rights comity
- Member of Jurislex International Network for the legal industry.

Work Experience

- Mr. Messaike is involved in corporate, commercial, real estate, IP legal matters, having experience as well in representation before courts and arbitration tribunals.
- Assisting senior associates and partners in various projects including drafting commercial and corporate documents such sale, purchase, distribution, construction, lease, NDA, licensing agreements, etc.
- Assisting in ICC construction arbitration for the value of 90 Million US\$.
- Advising on a finance agreement of 2.3 Billion US\$
- Advising and drafting all necessary documentation for incorporation of companies and becoming operational.
- Providing legal service on all Intellectual property Law aspects.
- Preparing and drafting documentation for litigation and arbitral cases, attending hearings both as part of the legal team and independently.
- Providing legal opinions on clients request from various legal fields (Corporate, Commercial, Labor, Real Estate Law, etc.).
- Participated in major investment financing project as a part of legal team.
- Drafted pleadings for major Real Estate litigation case and attended hearing as part of legal team.
- Drafted commercial agreements of greater value.

Languages

- Arabic (Native)
- English (Professional proficiency)



Associate

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E: Andrew.a.khater@dc-ls.com

Attorney Profile

Mr. Andrew Abou Khater is an Associate at D&C Legal Services, Mr. Abou Khater has extraordinary scholarship achievements holding two LLM degrees including LLM degree in Transnational Law from prestigious University of Dayton, Ohio, USA.

Mr. Abou Khater joined D&C Legal Services in September 2018 and since then has been involved in many commercial and corporate projects in relation to incorporation and operation of joint ventures, commercial and business agreements, merger and acquisitions, due diligence, banking and finance legal matters.

Additionally, his fields of interest and work are Commercial, Corporate, Real Estate, IP and Civil Law having special focus on international transactions and business contracts what Mr. Abou Khater specialized during his studies.

Mr. Abou Khater also aims to specialize in commercial and civil litigation and arbitration. He drafted many pleadings, contract and legal opinion, as member of legal team he has been involved both in due diligence and arbitration proceedings.

Mr. Abou Khater drafted many legal documents, agreements and opinions in relation to construction and Corporate legal matters and projects, having opportunity to advise multimillion investment as a part of D&C Legal Services team.

Principles of work of Mr. Abou Khater are professionalism, competency, punctuality and reliability.

Education

- LLM in Transnational Law Faculty of Law, University of Dayton, Ohio, USA
- LLM in Business Law Faculty of Law, Lebanese American University
- Bachelor's degree in law Faculty of Law, Sagesse University
- Member if the International Lawyer association
- Member of the Intellectual Property association
- Member of the human rights comity
- Member of Jurislex International Network for the legal industry.

Work Experience

- Mr. Abou Khater provides legal services in fields of Commercial, Corporate, Real Estate, IP and Civil Law. His experiences include representation before courts and arbitration tribunals, drafting and preparing various types of legal documents and agreements.
- Assisting senior associates and partners in various projects including drafting commercial and corporate documents such shareholders, property, sale, purchase agreements, etc.
- Advising on a finance agreement for the value of 1. 5 billion US
- Preparing and drafting documentation for litigation and arbitral cases.
- Participated in major construction project as a part of legal team.
- Handling pleadings for major IP litigation case and attended hearing as part of legal team.
- Advising on the incorporation of an international company in the Middle East.

Languages

- Arabic (Native)
- English (Professional proficiency)
- French (Professional proficiency)



Junior Associate

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E: elizabeth.sukkar@dc-ls.com

Profile

Elizabeth is a Lebanese-Australian fresh law graduate specialized in civil and commercial law, she has a background experience in legal research and is able to work in Arabic, French and English. Her ambition is to excel in her career and aims to be a successful attorney at law. Elizabeth also has the ability to work independently and the willingness to function as part of a team.

Education

2018-2019: Master's in law, La Sagesse University.

2014-2018: Bachelor's degree in Law, La Sagesse University.

1999-2014: Lebanese Baccalaureate – Saint Famille Bcharre – Economic Sciences

Work Experience

March 2019- Present at D&C Legal Services

Research Assistant/ Legal Counsel

Achievements

- Elizabeth has experience in preparing newsletters and formatting agreements and cover letters.
- Legal Studies, research and preparation of legal files.
- Summarizing legal issues and reporting back to associates and partners.
- Conducted a legal research on assignment on rights, debts and obligations.
- Conducted a legal research regarding cyber security.
- Provide legal advice on legal issues including advice on Labour Law, immigration and corporate legal structure.
- Prepare and Draft and review all kinds of Contracts and Agreements

2016-2018 Afif Osayran-Fanar-Lebanon

Senior Researcher:

- Defended delinquent Minors by providing legal research to help their cases;
- Conducted comparative research on the local criminal laws and decrees regulating refugees' circumstances.
- Proposed amendments on the abovementioned laws, by conducting research on international laws.

Languages

- Arabic (Mother tongue)
- English (Full professional proficiency)
- French (Full professional proficiency)



Communication Officer

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E: laura.blell@dc-ls.com

Profile

Laura Blell is the Communication Officer at D&C Legal Services. She has been with the firm since November 2017. Laura has extensive communication skills which benefits her when negotiating and resolving issues.

Further, her Human Recourses skills allow her to maintain employee relations, screening the applicant's CV, and selecting potential candidates.

Laura as well, has proven skills with managing the office; assisting with day-to-day matters; and with the administrative tasks.

Her ambition to excel in her career is demonstrated through her work where she shows great time management skills and attention to details. Laura also has the ability to work independently and the willingness to function as part of a team.

EDUCATION

Bachelor's degree in Human Resources Management, Notre Dame University Louaize, 2017

Work Experience

Laura has extensive experience with handling administrative tasks such as preparing newsletters and formatting agreements and cover letters.

Keeping track of office supply, and following up with the maintenance team in order to keep the office running smoothly.

Laura has broad knowledge in scheduling and organizing meetings, managing the meeting room schedule, and was in charge of communicating with the International Trademark Association members whom were attending the 140th and 141 annual meeting.

Dealing with IP data entry onto the software and keeping track of any update that may occur.

Interviewing candidates, conducting phone interviews, and assisting with the selection of potential employee.

Building and maintaining relationship with prospective clients and visitors; being in charge of conducting their booking reservations such as flight tickets, hotels reservations and tours' guide.

Working closely with leaders and executives to develop and strengthen employee engagement activities.

Drafting newsletters and uploading them on the firm's website and LinkedIn page.

Drafting Internal rules and Policy for the office.

Preparing and formatting power point presentations.

Translation of documents

She also supports and promotes the company's goals, including message development, and social media content creation

Membership

Member of The International Trademark Association (INTA)

Computer Skills

Laura is very familiar with Microsoft Word for word processing, Microsoft Excel to create spreadsheets, and PowerPoint for presentations.

Languages

Fluent in English and Arabic



Accounting Manager

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M: +961 70 247 815

E: sohaib.assoum@dc-ls.com

Profile

Sohaib Assoum is the Accounting Manager at D&C Legal Services. He has been with the firm since May 2018. Mr. Assoum utilizes a proactive approach to overcome hindrances and implement prudent financial management. He is ambitious, dedicated and a financial champion.

He also has a significant experience in overseeing the financial accounting procedures and reporting functions of organizations and financial system.

He has the ability to prioritize, manage several different tasks at once and work effectively to deadlines. In addition, he is skillful at conducting budgeting and forecasting activities with strong management of receivables and payables.

Sohaib has established an outstanding communication and negotiation skills with excellent understanding of client care.

Academic Qualifications

- Bachelor's degree in Accounting, Notre Dame University Louaize, 2017
- Investment Management Specialization, Geneve, 2019

Work Experience

- Managing and overseeing the daily operations of the accounting department
- Monitoring and analyzing accounting data and produce financial statements to meet financial accounting objectives

- In charge for accounts payable/receivable, cash receipts, general ledger, payroll and utilities, budgeting, cash forecasting, revenue and expenditure variance analysis, trust account statement reconciliations, fixed asset activity, debt activity
- Establishing and enforcing proper accounting methods, policies and principles.
- Drafting internal Bonus' and target policy for employee.
- Preparing financial presentation on power point.
- Assisted the legal team in transaction's due diligence with the financial and accounting part.
- Advising on the best business developments strategy.

Computer Skills

Sohaib is excellent at Microsoft Word, Microsoft Excel to create spreadsheets and Zoho Books.

He also uses Clio management and iolite software.

Languages

Fluent in English and Arabic



CONTACT US

D&C Legal Services provide a wide range of legal and Intellectual Property Services, through our own fully staffed operating offices and a network of associates and representatives that spreads all the Middle East, we are able to coordinate activities and serve our client in multiple countries.

OUR OFFICES, ASSOCIATED AND REPRESENTATIVE OFFICES

Lebanon
Beirut

Saudi Arabia
Riyadh

Oman
Muscat

Egypt
Cairo

Qatar
Doha

Bahrain
Manama

Syria
Damascus

Morocco
Rabat

UAE
Dubai
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Kuwait
Kuwait

Jordan
Amman

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